



Dear PJ Tube (Phillips & Johnston, Inc.) Partners,

PJ Tube has proudly served as a wholly owned subsidiary of Webco Industries, Inc. for the past 27 years, following 22 years of partnership that laid the foundation for our enduring relationship. For nearly half a century, our journey together has been defined by shared values, mutual respect, and a commitment to excellence.

As both PJ Tube and Webco have grown, so too has our understanding of how best to serve our markets and our customers. After careful evaluation and planning, we have determined that integrating PJ Tube's systems, products, facilities, and people into the Webco brand will allow us to deliver even greater value, agility, and innovation.

On March 1st 2026, the PJ Tube company will officially transition into Webco. This integration is not a departure from our legacy—it is a continuation. By uniting our strengths, we will streamline operations, enhance customer experiences, expand capabilities, and reinforce our commitment to being the most responsive producer and supplier of tubing solutions in the industry.

In most cases you will continue working with the same people. You will experience the same culture and the commitment you have come to know and trust. Our values, our dedication to quality, and our customer-first approach remain unchanged. Updated quality certifications for the facilities are available at [www.webcotube.com/resources/](http://www.webcotube.com/resources/).

We are excited about this next chapter and are deeply grateful for your continued partnership. You will receive additional details in the coming weeks, including transition timelines, brand updates, and opportunities to engage with our team throughout the process.

As we approach the transition date, if needed, official communications will be sent to your accounting department with specific instructions regarding invoicing and payment processes to ensure everything remains seamless.

If you have any questions or would like to discuss this transition further, please don't hesitate to reach out.

Warm regards,

Chris Kowalski  
President/CEO of PJ Tube

A handwritten signature in black ink that reads "Chris Kowalski".

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