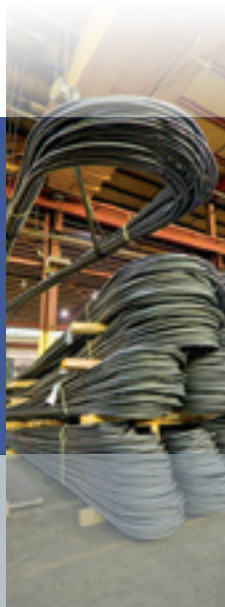




**STRENGTH • AGILITY • INNOVATION**





When Bill Weber started this company in 1969, it was as clear then, as it is now, what kind of company we wanted to build. Sustainable success is best achieved by developing a relationship with our customers that not only meets their basic product needs, but also supports their long term objectives and purpose.


In order to establish a climate at WEBCO where a culture of strength, agility and innovation could evolve, employing the right people empowered to make the right decisions was essential. From leadership to the factory floor, selecting and cultivating people who truly want to make a difference has been critical to our ability to deliver compelling value to our customers.

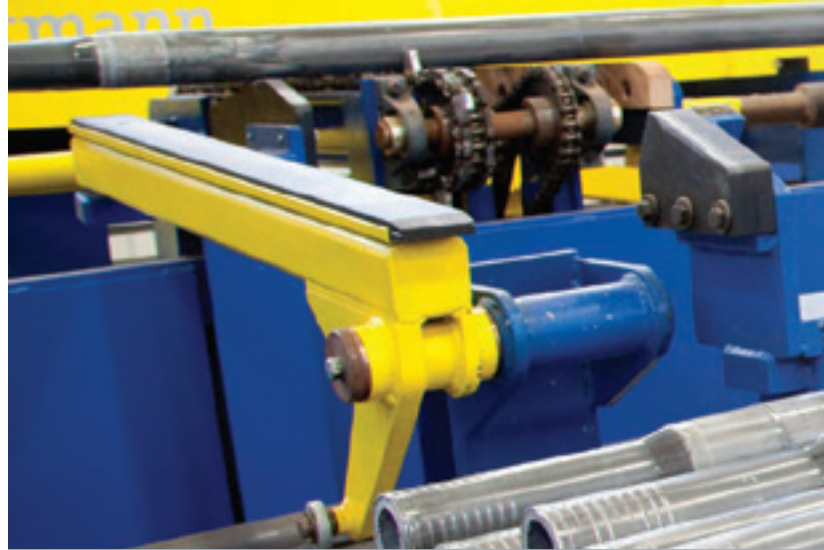
As we sought out our first employees, we purposely recruited the rural areas surrounding Tulsa to tap into a culture where people understood the importance of family, commitment, and doing things the right way. This decision was crucial in developing a team that understands the value of strength in relationships when others depend on you. Building the right team has been instrumental in fostering the attitude and assembling the skills necessary to engineer an agile organization capable of responding to the most intricate customer requests.

Finally, institutionalizing the desire to continuously improve and innovate was a natural outcome of the superior work ethic and drive of those whom I have had the privilege of calling family for more than 40 years.

WEBCO has grown from a single 50,000-ft. plant servicing the Tulsa, Oklahoma, area to a dynamic multi-facility operation with customers worldwide, and I am proud to be part of a team of hard-working people who understand the value of their customers.

Our team's commitment to our customers and WEBCO's commitment to our employees drives us forward with our mission to build a vibrant company for the ages. In order to deliver exceptional service and products to the industries and markets that we serve, we are committed to leveraging our company's strengths, exercising exceptional agility, and deploying the industry's best technology. Thank you for taking the opportunity to learn more about our company and the value we can provide.

  
CEO and President



# Strength




# Agility




# Innovation






Strength is the core of the WEBCO culture. You will see it in the commitment of our people across five manufacturing plants and six value-added/distribution centers to a single goal – **Excellence**. We manufacture the widest variety of carbon steel, stainless steel, and alloy specialty tubing in North America to some of the toughest standards in the industry. From our experienced, skilled workforce to the strength of our financially prudent organization with nearly a half-century of history behind it, customers trust our proven commitment.

## Commitment, Core, Culture



From our custom built-for-purpose real time manufacturing process tracking and inventory systems to our company-wide can-do attitude, we work to create solutions for even the biggest customer challenges. We simply **don't believe in accepting the status quo**, so our entire company is structured to promote employees with the aptitude to seek better solutions. As a result, companies in the automotive, oil, gas and energy production, and chemical processing industries all depend on WEBCO for millions of feet of custom-engineered and quality-assured specialty tube, every year.

## Attitude, Aptitude, Altitude



At WEBCO innovation **means a true boldness of expectations**. We expect our workforce, from metallurgists to accountants to weld inspectors, to remain focused on designing and building better solutions. Bold expectations led WEBCO to build two new state-of-the-art facilities featuring new, proprietary technologies, capabilities, and information-centric data-driven lean production. We are a company committed to continuous re-investment in agile production, improved testing technology, and custom product development.

## Better Built, Better to Best



## WEBCO At a Glance

### Carbon Steel Tubing:

As-welded, welded and cold drawn, and seamless carbon steel tubular products in a wide variety of sizes and wall thicknesses.

### Specialty Alloy Tubing:

Welded and seamless stainless steel, duplex, nickel, titanium and other high strength, corrosion-resistant alloy tubulars.

### Markets/Applications:

Automotive, industrial, power generation, upstream and downstream oil and gas, chemical processing, instrumentation, agriculture, consumer goods, food services, defense, mining and minerals.

### Standard Size Ranges:

Diameters up to 5.500 in., wall thicknesses up to .500 in., straight lengths up to 110 ft., and unlimited orbital-welded coil length. Designed-for-purpose sizes also available.

### Quality Difference:

Comprehensive process engineering, enterprise SAP system, ASNT Level III and ASNT-TC-1A Level II NDT Technicians on staff. Certified ISO-9001, ISO-14001, and TS-16949.



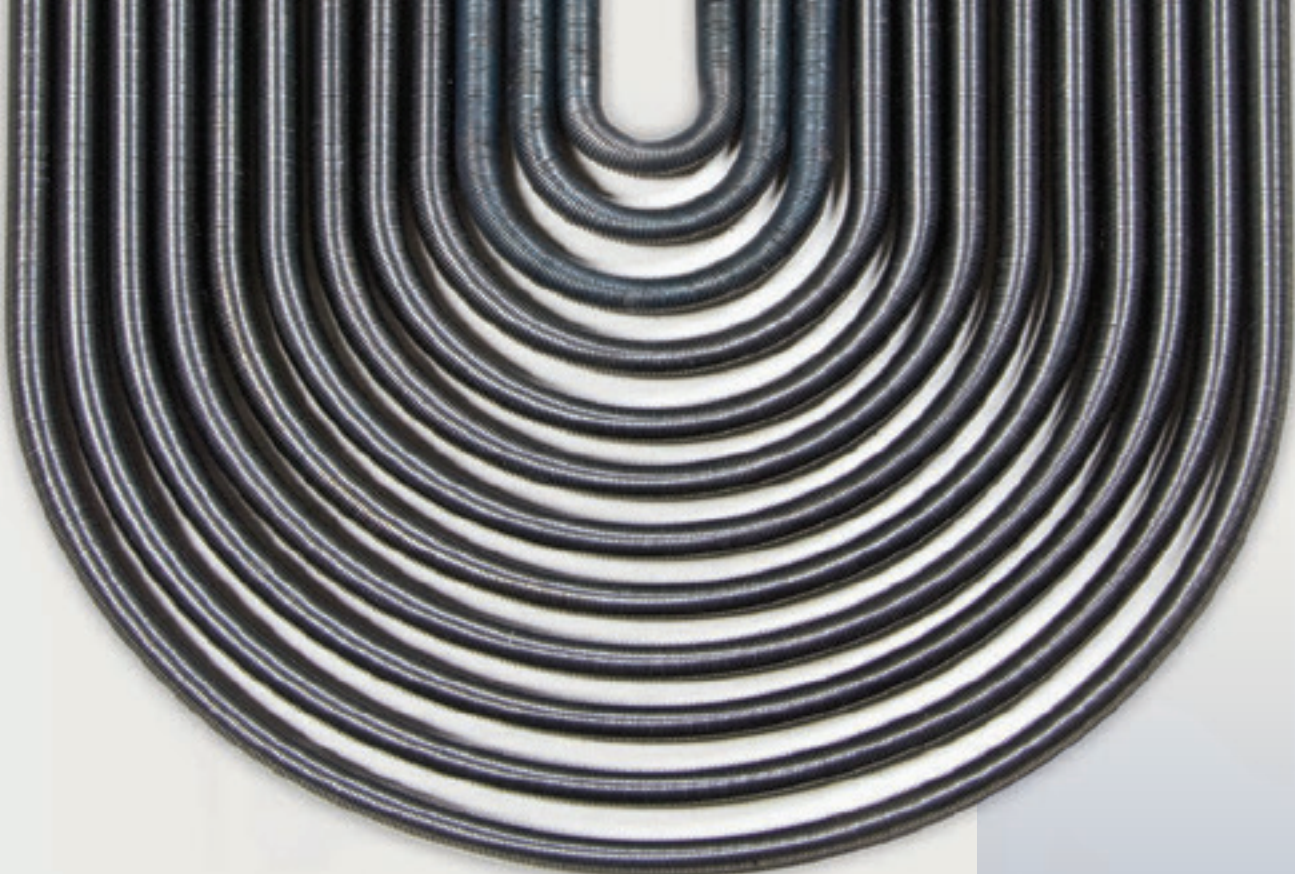
## Getting The Job Done Every Day

More than a thousand customers count on WEBCO for tubing solutions today. Since opening the original Southwest Tube plant in 1969, WEBCO has remained financially sound with a dedicated, stable labor force and the flexibility to anticipate the needs of our diverse customer base. WEBCO delivers North America's widest range of carbon and stainless steel, copper, nickel, and titanium alloy tubular products on time, on budget and to specification. Some of the tools we use to create value for our customers include:

- WEBCO is a recognized industry leader in laser-welding capacity and equipment
- True enterprise-wide SAP system providing state-of-the-art process and material controls
- Metallurgists and full quality labs at each manufacturing facility
- Six manufacturing and two value-added/custom mill finishing plants plus warehouse and distribution locations for more than 1.5 million square feet of facility space
- State-of-the-art testing equipment for a variety of standards, specifications, and specialized customer requirements
- Continuous process development and customized tube solutions







## Technology Driven Tube Solutions

WEBCO manufactures coiled, bent, and straight tubing in standard or custom forms, including coped, cut-to-length, formed, and heat-treated. We employ industry-standard and best-industry technologies including ERW, laser, TIG, and orbital welding; cold-drawing, tube straightening, and annealing processes. Our products are specified, sourced, and produced to the most exacting standards in the industry and are proven performers in some of the most demanding applications on the planet.

## Value-Added Capabilities

Our capabilities include producing carbon steel, stainless steel, alloy steel, nickel alloy, non-ferrous, and specialty alloy tube. Brass, copper and other alloys are also available on demand. In addition, customized mill services include:

- Custom cutting
- End forming
- Finning
- U-bending
- Precision laser cutting
- Testing that meets or exceeds the requirements of ASME/ASTM (chemical, corrosion, dimensional, mechanical, NDT, visual testing)
- A multidisciplinary, technical, and insightful approach to any challenge based on our wide experience with manufacturing and industrial applications



# Industries We Serve

## Boiler Tube Solutions

Customers worldwide rely on WEBCO's hot rolled-electric resistance welded boiler tubing products. Today, WEBCO is the only full-line manufacturer of boiler tubing in the United States. With facilities in Sand Springs, OK, and Oil City, PA, WEBCO is a proven, reliable source of industrial boiler tube solutions, including applications such as air heaters, grain dryers, heat recovery steam generation (HRSG), industrial and commercial boilers, power generation, pulp and paper, and sugar mills.

We complement our welded products with seamless carbon and alloy tubing to meet short lead-time requirements for unplanned outages and major projects. Custom sizes and lengths are available on request.

## PowerGen Tube Solutions

WEBCO's corrosion and erosion resistant steam surface condenser tubing is designed to perform in freshwater or saltwater power plant applications. We offer one of the widest ranges of alloy solutions in the industry, from copper alloys to stainless steel and titanium, all supplied to applicable ASTM standards. WEBCO stocks tailored tubular solutions, such as super ferritic AL29-4C®, a vibration-resistant alternative to titanium.

WEBCO also produces a full range of u-bend tubing for both high pressure and low pressure feedwater heaters (FWH) produced to the appropriate ASTM or ASME requirements. Materials include carbon, stainless, and low alloy materials. FWH tubes are rack-boxed to prevent shipping damage. Finned T439 MSR tubing is also available for nuclear applications.







## Automotive & Truck Tube Solutions

WEBCO designs and manufactures ISO/TS-16949-certified steel tubing solutions for automotive and heavy-duty truck component system producers. Millions of cars and trucks on the road today depend on WEBCO tubular products.

WEBCO solves noise, vibration, harshness (NVH) problems, weight-reduction challenges, fatigue, and component clearance issues. From concept discussions through product delivery, WEBCO's customers rely on our technical innovation and expertise.

## Instrumentation Tube Solutions

WEBCO manufactures welded and bright annealed stainless steel tubing and pipe to industry and customer specifications. Using the latest laser welding technology, WEBCO's instrumentation tube and pipe products meet or exceed customer expectations in quality and service. Product is available in coiled and straight-length tubing, which can be custom cut to meet your specifications.



## Industrial Tube Solutions

As one of the nation's premier mechanical tubing manufacturers of as-welded, seamless and DOM material, we offer the quality, service, and consistency that your applications require. Our innovative and integrated ERP platform enables us to go above and beyond customer expectations for reliability, value and service. WEBCO offers just-in-time (JIT) delivery service and one of the most extensive wall-to-diameter ratios in the industry.





## Upstream Tube Oil & Gas Solutions

WEBCO manufactures high quality laser seam-welded duplex, nickel alloy, and stainless steel coiled tubing for the upstream oil & gas marketplace. Customers use our specialized products in oil and gas applications as well as in geothermal well applications to enhance reliability. Specific applications include:

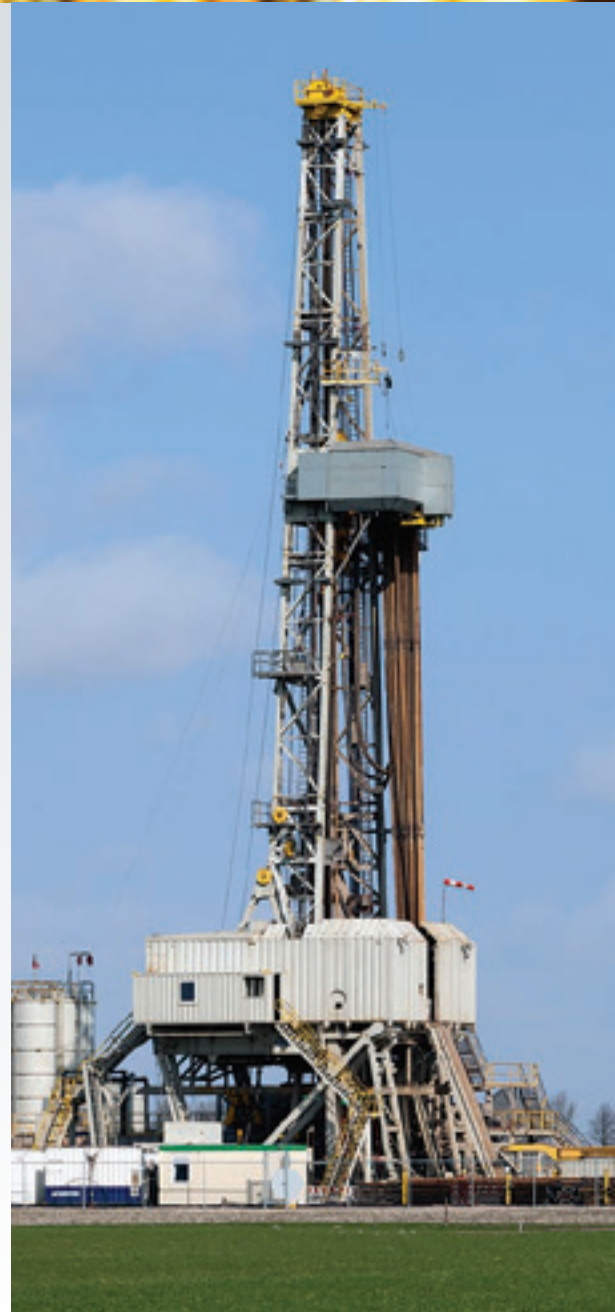
- Chemical, gas, and water injection line
- Encapsulated conductor applications
- High-strength capillary tubing
- Surface-controlled subsea safety valve control line tubing
- Velocity and work strings
- Steel tube umbilicals

No job, above-ground or subsea, is too big or too small for WEBCO's proven market leader, Laserline® coiled tubing.

## Downstream Oil & Gas Tube Solutions

WEBCO manufactures high quality laser seam-welded duplex, nickel alloy, and stainless steel tubing for the downstream oil & gas marketplace. As a full-service manufacturer and distributor of corrosion-resistant stainless steel, nickel alloy, carbon, and titanium tubing, we offer custom-designed solutions for a variety of applications, including:

- Heat exchangers
- Instrumentation
- Pressure coils
- Piping systems







## Chemical Processing Industry Tube Solutions

With one of the largest inventories in North America and around-the-clock availability, WEBCO's quick-ship distribution system is designed to meet your immediate maintenance, plant shutdown/turnaround, and new facility needs. WEBCO is a fully-integrated manufacturer and distributor of corrosion-resistant carbon steel, stainless steel, nickel alloy and titanium alloy tubing (welded and seamless) for a variety of CPI applications, including:

- Heat exchangers
- Instrumentation
- Pressure coils
- Piping systems

WEBCO's products are also designed and tested to perform reliably in demanding processing environments including desalination facilities and pulp and paper plants.



## WEBCO Facility Locations



**Every 6 months** WEBCO ships enough tubing to **circle the globe**

**Over 1.7 million square feet** of facility space

**WEBCO** services **more than 1,000** customers worldwide





**WEBCO Industries Headquarters**

918-245-2211  
13301 W Highway 51  
Sand Springs, OK 74063

**Star Center Tube**

918-581-0900  
13701 W Hwy 51  
Sand Springs, OK 74063

**Southwest Tube**

918-241-0800  
201 S. Woodland Dr.  
Sand Springs, OK 74063

**Oil City Tube**

814-678-1325  
363 Seneca St.  
Oil City, PA 16301

**Mannford Specialty Tube**

918-865-4996  
501 Foster Rd.  
Mannford, OK 74044

**Kellyville Specialty Tube**

918-293-1900  
18256 W Hwy 66  
Kellyville, OK 74039

**Distribution, Tulsa**

918-836-1188  
3116 E. 31st Street N.  
Tulsa, OK 74110

**Distribution, Texas**

409-886-0807  
750 North Martin Luther King  
Orange, TX 77630

**WEBCOtube.com**