

FOR: **WEBCO INDUSTRIES, INC.**

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For Immediate Release

WEBCO INDUSTRIES, INC. REPORTS FISCAL 2026 FIRST QUARTER RESULTS

SAND SPRINGS, Oklahoma, November 24, 2025 – Webco Industries, Inc. (OTC: WEBC) today reported results for our first fiscal quarter ended October 31, 2025.

For our first quarter of fiscal year 2026, we had a net income of \$4.8 million, or \$6.79 per diluted share, while in our first quarter of fiscal year 2025, we had had a net loss of \$0.1 million, or a loss of \$0.13 per diluted share. Net sales for the first quarter of fiscal 2026 were \$159.7 million, a 13.0 percent increase from the \$141.4 million of sales in the first quarter of fiscal year 2025.

Dana S. Weber, Chief Executive Officer and Board Chair, stated, "We believe that the domestic manufacturing sector has been in a recession for more than the last two years. Unfair dumping of products by foreign manufacturers into our markets made a suppressed manufacturing environment more difficult. The dynamic and evolving tariff environment, which affect each of our customers and vendors very differently, presents numerous opportunities and challenges. So far, we perceive that Webco's benefits from tariffs have been greater than the costs to our business. We continue to focus on maintaining our strong balance sheet, good liquidity in order to make compelling investments in our business. Our total cash, short-term investments and available credit on our revolver were \$80.8 million at October 31, 2025, which we believe to be a competitive advantage."

In the first quarter of fiscal year 2026, we had income from operations of \$7.4 million after depreciation of \$4.8 million. The first fiscal quarter of the prior year generated income from operations of \$1.1 million after depreciation of \$4.7 million. Gross profit for the first quarter of fiscal 2026 was \$21.0 million, or 13.2 percent of net sales, compared to \$13.6 million, or 9.7 percent of net sales, for the first quarter of fiscal year 2025.

Selling, general and administrative expenses were \$13.6 million in the first quarter of fiscal 2026 and \$12.6 million in the first quarter of fiscal 2025. SG&A expenses reflect increases in costs related to higher profitability, such as company-wide incentive compensation and variable pay programs, plus inflation we have experienced in wages and other expenses.



Interest expense was \$1.4 million in the first quarter of fiscal year 2026 and \$1.2 million in the same quarter of fiscal year 2025. Interest rates were lower and average debt balances were higher in the current fiscal quarter than in the prior fiscal year's first quarter.

Capital expenditures incurred amounted to \$3.5 million in the first quarter of fiscal year 2026. Capital spending in the first quarter of fiscal year 2026 was focused on expansion at our stainless facilities.

As of October 31, 2025, we had \$16.8 million in cash and short-term investments, in addition to \$64.0 million of available borrowing under our \$220 million senior revolving credit facility. Availability on the revolver, which had \$79.6 million drawn at October 31, 2025, is subject to advance rates on eligible accounts receivable and inventories. Our term loan and revolver mature in September 2027. Accounting rules require asset-based debt agreements like our revolver to be classified as a current liability, despite its fiscal year 2028 maturity.

Webco's stock repurchase program authorizes the purchase of our outstanding common stock in private or open market transactions. In September 2023, the Company's Board of Directors refreshed the repurchase program with a new limit of up to \$40 million and extended the program's expiration until July 31, 2026. We purchased 3,000 shares of our stock during the first quarter of fiscal year 2026 and 167,000 shares in fiscal year 2025, including the previously disclosed 143,000 shares acquired on December 31, 2024. At October 31, 2025, there was approximately \$4.1 million of purchase authority left in the current stock repurchase program. The repurchase plan may be extended, suspended or discontinued at any time, without notice, at the Board's discretion.

Webco's mission is to continuously build on our strengths as we create a vibrant company for the ages. We leverage our core values of trust and teamwork, continuously building strength, agility and innovation. We focus on practices that support our brand such that we are 100% engaged every day to build a forever kind of company for our Trusted Teammates, customers, business partners, investors and community. We provide high-quality carbon steel, stainless steel and other metal specialty tubing products designed to industry and customer specifications. We have five tube production facilities in Oklahoma and Pennsylvania and eight value-added facilities in Oklahoma, Illinois, Michigan, Pennsylvania and Texas, serving customers globally. Our F. William Weber Leadership Campus is in Sand Springs, Oklahoma and houses our corporate offices and our Webco TechCenterTM, providing a state-of-the-art laboratory and R & D facility to lead and develop technical solutions for the metal tubing industry.



Risk Factors and Forward-looking statements: Certain statements in this release, including, but not limited to, those preceded by or predicated upon the words "anticipates," "appears," "believes," "estimates," "expects," "forever," "hopes," "intends," "plans," "projects," "pursue," "should," "will," "wishes," or similar words may constitute "forward-looking" statements." Such forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of the Company, or industry results, to differ materially from any future results, performance or achievements expressed or implied herein. Such risks, uncertainties and factors include the factors discussed above and, among others: general economic and business conditions, including any global economic downturn; government policy or low hydrocarbon prices that stifle domestic investment in energy; competition from foreign imports, including any impacts associated with dumping or the strength of the U.S. dollar; political or social environments that are unfriendly to industrial or energy-related businesses; changes in manufacturing technology; the banking environment, including availability of adequate financing; worldwide and domestic monetary policy; changes in tax rates and regulation; regulatory and permitting requirements, including, but not limited to, environmental, workforce, healthcare, safety and national security; availability and cost of adequate qualified and competent personnel; changes in import / export tariff or restrictions; volatility in raw material cost and availability for the Company, its customers and vendors; the cost and availability, including time for delivery, of parts and services necessary to maintain equipment essential to the Company's manufacturing activities; the cost and availability of manufacturing supplies, including process gases; volatility in oil, natural gas and power cost and availability; world-wide or national transition from hydrocarbon sources of energy that adversely impact demand for our products; problems associated with product development efforts; significant shifts in product demand away from internal combustion engine automobiles; appraised values of inventories that can impact available borrowing under the Company's credit facility; declaration of material adverse change by a lender; industry capacity; domestic competition; loss of, or reductions in, purchases by significant customers and customer work stoppages; work stoppages by critical suppliers; labor unrest; conditions, including acts of God, that require more costly transportation of raw materials; accidents, equipment failures and insured or uninsured casualties; third-party product liability claims; flood, tornado, winter storms and other natural disasters; customer or supplier bankruptcy; customer or supplier declarations of force majeure; customer or supplier breach of contract; insurance cost and availability; lack of insurance coverage for floods; the cost associated with providing healthcare benefits to



employees; customer claims; supplier quality or delivery problems; technical and data processing capabilities; cyberattack on our information technology infrastructure; world, domestic or regional health crises; vaccine mandates or related governmental policy that would cause significant portions of our workforce, or that of our customers or vendors, to leave their current employment; global or regional wars and conflicts; our inability or unwillingness to comply with rules required to maintain the quotation of our shares on any market place; and our inability to repurchase the Company's stock. The Company assumes no obligation to publicly update any such forward-looking statements. No assurance is provided that current results are indicative of those that will be realized in the future.

TABLES FOLLOW



WEBCO INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share data - Unaudited)

		Three Months Ended October 31,			
	2	2025	4	2024	
Net sales Cost of sales	\$	159,725 138,683	\$	141,386 127,740	
Gross profit Selling, general & administrative expenses		21,043 13,604		13,646 12,564	
Income (loss) from operations Interest expense		7,438 1,410		1,082 1,151	
Pretax income (loss) Provision for (benefit from) income taxes		6,028 1,261		(69) 37	
Net income (loss)	\$	4,768	\$	(106)	
Net income (loss) per share:					
Basic	\$	7.24	\$	(0.13)	
Diluted	\$	6.79	\$	(0.13)	
Weighted average common shares outstanding:					
Basic		658,000		798,000	
Diluted		702,000	_	798,000	

CASH FLOW DATA

(Dollars in thousands - Unaudited)

	Three Months Ended October 31,			
	2025	2024		
Net cash provided by (used in) operating activities	\$ (7,815)	\$ 13,851		
Depreciation and amortization	\$ 4,874	\$ 4,694		
Cash paid for capital expenditures	\$ 4,236	\$ 5,551		

Notes: Amounts may not sum due to rounding.



WEBCO INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Dollars in thousands - Unaudited)

	October 31, 2025	July 31, 2025	
Current assets:			
Cash	\$ 2,461	\$ 1,894	
U.S. Treasury Bonds	14,363	13,235	
Accounts receivable	67,983	73,004	
Inventories, net	198,285	188,943	
Prepaid expenses	8,438	4,502	
Total current assets	291,530	281,579	
Property, plant and equipment, net	166,105	167,275	
Right of use, finance leases, net	1,035	1,000	
Right of use, operating leases, net	20,749	20,793	
Other long-term assets	18,648	18,605	
Total assets	\$ 498,066	\$ 489,251	
Current liabilities:			
Accounts payable	\$ 37,127	\$ 51,742	
Accrued liabilities	32,017	31,380	
Current portion of long-term debt, net	79,573	65,636	
Current portion of finance lease liabilities	450	459	
Current portion of operating lease liabilities	5,592	5,367	
Total current liabilities	154,759	154,585	
Long-term debt, net of current portion	20,000	20,000	
Finance lease liabilities, net of current portion	637	592	
Operating lease liabilities, net of current portion	15,248	15,545	
Deferred tax liability	4,418	-	
Stockholders' equity:			
Common stock	7	7	
Additional paid-in capital	47,097	47,007	
Retained earnings	255,900	251,515	
Total stockholders' equity	303,004	298,529	
Total liabilities and stockholders' equity	\$ 498,066	\$ 489,251	

Notes: Amounts may not sum due to rounding.